

Independence and Service Delivery at the Core of Trident Trust's Success



Dave Lange
Managing Director
Trident Trust

Established in 1978, Trident Trust has been active in the Middle East for nearly two decades, opening its first UAE office in 2006. As a leading provider of fiduciary, corporate, and fund administration services, we employ over 1,100 staff in more than 25 jurisdictions across Africa, the Americas, Asia, the Caribbean, Europe, and the Middle East.

Privately owned and independent, we support high-net-worth families, family offices, leading financial institutions, professional advisors, and asset managers. Our clients rely on our worldwide presence, technical knowledge, tailored solutions and our commitment to reliability, responsiveness, attention to detail, and personal service.

How do you intend to remain on the front foot and continue to set a high standard?

Remaining on the front foot requires a proactive mindset and a commitment to continuous improvement. We achieve this by listening closely to our clients and our partners; our services are continually shaped by client feedback and delivered with a focus on quality, consistency and responsiveness.

We invest in technology that enhances operational efficiency and client experience, while continually strengthening our compliance framework to meet evolving regulatory standards.

Just as importantly, we invest in our people. We believe that professional excellence stems from personal growth, so we support our staff through ongoing training, both technical and interpersonal. This includes career progression opportunities and wellbeing initiatives that foster a healthy, motivated workforce. By nurturing talent and encouraging collaboration, we create a culture of shared learning and innovation that keeps us ahead of the curve.

What will winning this award do for your business and colleagues?

This recognition validates the hard work, dedication, and high standards our teams uphold every day. It affirms the value we place on long-term relationships, high standards and consistent performance.

For our colleagues, it is a moment to celebrate the impact of their efforts and take pride in being part of a firm that values and recognises excellence. For our business, it is an endorsement that reinforces our reputation with clients and industry peers alike. While we celebrate this achievement, we remain grounded in our belief that success is built through consistency and continuous improvement. We will continue to evolve, adapt, and deliver the exceptional service that has defined Trident Trust globally for nearly five decades.

Where do you see the wider wealth management sector going in the next five years?

Over the next five years, the wealth management sector in the Middle East will increasingly rely on robust fiduciary, corporate, and fund administration services to support complex cross-border structures and succession planning. As families and institutions seek stability amid regulatory evolution, demand for governance frameworks and compliant entity management will rise.

Fund administration will become more sophisticated, driven by investor transparency and digital reporting standards. Providers that combine technical expertise with regional insight will be best positioned to deliver secure, scalable solutions aligned with global best practices.

