Built on Independence, Driven by Relationships

Winner

- ***Independent Trust Services***

Andy Oliver
Regional Managing Director – North America
Trident Trust

Established in 1978 and active in the United States since the mid-1980s, Trident Trust is a leading provider of fiduciary, corporate, and fund administration services, employing over 1,100 staff across a global footprint that spans Africa, the Americas, Asia, the Caribbean, Europe, and the Middle East.

Privately owned and independent, Trident Trust provides its services to private clients and family offices, leading financial institutions, professional advisors, and asset managers, who rely on our worldwide presence, technical knowledge, tailored solutions and our commitment to reliability, responsiveness, attention to detail and personal service.

Please explain why your business was able to reach this award-winning level?

Our success comes down to staying true to who we are: a truly independent fiduciary. We never take custody or advisory roles over client assets, which allows us to provide conflict-free oversight. Clients and intermediaries value this independence because it builds trust.

Alongside that, we are not selling products – we are offering solutions. Every structure we create is bespoke and crafted around the individual needs and goals of the client. This approach applies across our trust, corporate, and fund administration service lines.

Our longevity and ownership model have also played a major role. Trident Trust has been under the same ownership since our inception, nearly 50 years ago, providing long-term continuity that our clients can rely on. We are not beholden to short-term financial targets or external shareholders, so we are able to focus on building lasting partnerships.

What is the way your teams make a difference?

Our U.S. team is made up of experienced professionals who not only deliver excellent service but actively shape the direction of the industry. Many hold leadership positions in professional bodies, contributing to the evolution of best practices.

More than that, they build genuine relationships. We do not hide behind emails or portals – we travel to meet our clients and spend time with their advisers and families. That personal service makes a real impact, especially in a market where trust and face-to-face engagement still carry enormous value.

Education is another area where our people stand out. We believe in empowering our clients and their next generations, helping them understand how their structures operate and why. This approach deepens trust and strengthens the long-term sustainability of our client relationships.

How do you intend to remain on the front foot and continue to set a high standard?

We will continue investing in our people - both by recruiting seasoned professionals and by developing the next generation of talents. Technical excellence is non-negotiable, and our teams stay current with changing U.S. tax and legal requirements.

We also listen closely to our clients and partners, especially RIAs and family offices. By understanding their evolving needs, we are able to adapt our services and communication channels to better support their business.

What will winning this award do for your business and colleagues?

This recognition validates the high standard of work our team delivers every day. It reinforces to our clients and partners that they are working with a trusted, proven provider - and to our teams, it affirms that their expertise, commitment, and personal engagement matter.

While we are proud of the achievement, we see it as a platform - not a finish line. Our standards are set by our clients, every day, and we remain committed to exceeding them.